

TRIGANO

Constructeur de libertés

2024 / 2025 3rd Quarter Sales

Paris, June 25, 2025



1. 3rd Quarter 2024/2025 Sales

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3rd quarter 2024/2025 Sales

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€M	Q3 2025	Q3 2024	Change	Change at constant scope and exch. rate
Leisure Vehicles	1,082.9	1,083.6	-0.1%	-6.6%
Leisure Equipment	61.3	62.6	-2.1%	-2.2%
Total sales	1,144.2	1,146.2	-0.2%	-6.4%
€M	YTD Q3 2025	YTD Q3 2024	Change	Change at constant scope and exch. rate
Leisure Vehicles	2,684.1	2,911.1	-7.8%	-13.2%
Leisure Equipment	135.3	140.9	-4.0%	-3.2%
Total sales	2,819.4	3,052.0	-7.6%	-12.7%

Leisure vehicles

Breakdown of sales

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€M	Q3 2025	Q3 2024	Change	Change at constant scope and exch. rate
Motorhomes	835.9	894.4	-6.5%	-6.8%
Caravans	34.9	53.0	-34.2%	-33.0%
Mobile homes	101.4	35.9	+182.5%	+14.2%
Accessories for LV	90.1	83.0	+8.6%	+1.9%
Others	20.6	17.3	+19.1%	+0.6%
Total LV	1,082.9	1,083.6	-0.1%	-6.6%

€M	YTD Q3 2025	YTD Q3 2024	Change	Change at constant scope and exch. rate
Motorhomes	2,122.5	2,440.3	-13.0%	-13.5%
Caravans	92.0	146.3	-37.1%	-36.5%
Mobile homes	224.4	89.6	+150.4%	+2.8%
Accessories for LV	197.3	190.7	+3.5%	-0.8%
Others	47.9	44.2	+8.4%	-5.2%
Total LV	2,684.1	2,911.1	-7.8%	-13.2%

Leisure equipment

Breakdown of sales

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€M	Q3 2025	Q3 2024	Change	Change at constant scope and exch. rate
Trailers	47.8	47.2	+1.3%	+1.1%
Other LE	13.5	15.4	-12.3%	-12.3%
Total LE	61.3	62.6	-2.1%	-2.2%

€M	YTD Q3 2025	YTD Q3 2024	Change	Change at constant scope and exch. rate
Trailers	113.2	113.5	-0.3%	+0.8%
Other LE	22.1	27.4	-19.3%	-19.7%
Total LE	135.3	140.9	-4.0%	-3.2%

2. Outlook



- The leisure vehicle market continues to be dynamic in Europe, with a clientele attracted to classic motorhomes. Trigano keeps gaining market shares.
- The 2026 range of products has been well received: Trigano notes a sharp year-on-year increase in its order book

New motorhome registrations in Europe

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	May				September – May			
	2025	2024	%	% excl. VW	2025	2024	%	% excl. VW
Germany	9,069	8,635	+5.0%	+7.4%	52,795	53,272	-0.9%	+6.8%
France	3,044	2,755	+10.5%	+10.9%	19,772	18,432	+7.3%	+10.2%
Italy	847	732	+15.7%	+19.4%	5,945	4,880	+21.8%	+25.5%
Spain (Incl. second reg.)*	1,009	1,059	-4.7%	+13.8%	6,951	6,776	+2.6%	+17.1%
Espagne (excl. second reg.)	623	804	-22.5%	-1.6%	4,170	4,518	-7.7%	+13.2%

* Source: Trigano from ASEI CAR data

Source: Trigano from CIVD data

	Sept. – Avril			
	2025	2024	%	% hors VW
Total Europe	95,084	95,197	-0.1%	+7.5%

Source: Trigano from CIVD data