

## Third-quarter 2026 sales of €1,162.2 million (up 1.6%)

Trigano posted sales of €1,162.2 million in third-quarter 2026, up 1.6% versus a record-high comparison basis in the same prior-year period.

In millions of euros (unaudited figures)		from 9/1/2025 au 5/31/2026	from 9/1/2024 au 5/31/2025	Change			
				Reported	Scope	Exchange rates	Like for like
Motorhomes and caravans*	Q1 (Sept-Nov)	759.6	716.4	+6.0%	+0.2%	-0.6%	+6.4%
	Q2 (Dec-Feb)	804.7	751.4	+7.1%	+0.4%	-0.5%	+7.3%
	Q3 (Mar-May)	985.9	968.2	+1.8%	+0.4%	-0.3%	+1.7%
	<b>total sales (9m)</b>	<b>2,550.2</b>	<b>2,436.0</b>	<b>+4.7%</b>	<b>+0.3%</b>	<b>-0.5%</b>	<b>+4.8%</b>
Other leisure activities*	Q1 (Sept-Nov)	73.8	53.4	+38.2%	+47.9%	+0.2%	-9.9%
	Q2 (Dec-Feb)	141.3	154.0	-8.2%	-	-	-8.2%
	Q3 (Mar-May)	176.3	176.0	+0.2%	-	-	+0.2%
	<b>total sales (9m)</b>	<b>391.4</b>	<b>383.4</b>	<b>+2.1%</b>	<b>+6.6%</b>	<b>+0.1%</b>	<b>-4.6%</b>
<b>Total</b>	Q1 (Sept-Nov)	833.4	769.8	+8.3%	+3.5%	-0.5%	+5.3%
	Q2 (Dec-Feb)	946.0	905.4	+4.5%	+0.3%	-0.4%	+4.6%
	Q3 (Mar-May)	1,162.2	1,144.2	+1.6%	+0.3%	-0.3%	+1.5%
	<b>total sales (9m)</b>	<b>2,941.6</b>	<b>2,819.4</b>	<b>+4.3%</b>	<b>+1.2%</b>	<b>-0.4%</b>	<b>+3.5%</b>

\* Following the acquisition of Bio Habitat, Trigano modified the presentation of its segment information (see page 106 of the 2025 Annual Report).

### Motorhomes and caravans

Sustained growth of some 15% in motorhome production has put pressure on supply chains, resulting in incomplete vehicles rolling off assembly lines. These issues are expected to be resolved in the coming weeks. At the same time, efforts to make good the shortfall in vehicles affected by a shortage of body parts caused by a fire at a supplier facility were not over by end of May, restricting growth in sales to external distribution networks to 2.5% in the third quarter. In addition, deliveries to end customers through integrated distribution networks edged down by 1.0% in volume, reflecting lackluster footfall at retailers in the latter half of the period. Overall, **motorhome** sales advanced by 1.4%.

Sales of **caravans** surged 17.2% against a low comparison basis, while **accessories and other** sales remained broadly flat (up 0.4%).

### Other leisure activities

Sales of mobile homes were supported by the catch-up effect on delivery delays observed at the end of the first half of the fiscal year, with volumes up some 7%. However, growth was impacted by an unfavorable price mix-effect and overall, **mobile home** sales edged up by 1.6%.

Sales of **trailers** contracted slightly by 0.6%, held back by sluggish market conditions in France and Germany, despite strong growth in Sweden and a host of Eastern European countries.

## Outlook for full-year 2026

The anticipated sales growth and positive trend in production point to an improvement in earnings for full-year 2026, together with robust cash flow generation.

Reflecting its confidence in the quality of its markets and in its positioning, the Company has bought back 300,000 shares over recent weeks for a total of €45.9 million. Trigano intends to maintain this policy during the fourth quarter.

## Longer term outlook

Buoyed by strong market fundamentals, over the coming years motorhomes are expected to continue to attract an increasing number of European customers interested in active, authentic, affordable and nature-oriented leisure pursuits, as evidenced by the market's continued growth (up 2.3% for the nine months to end-May) despite a very challenging economic and geopolitical environment.

However, continued economic instability coupled with emerging inflationary pressures could give rise to consumers temporarily deferring purchases, which could impact the market. In this event, the strength of Trigano's positioning in the entry-level and mid-range segments – appealing to budget-conscious customers seeking an attractive price-to-features ratio – represents a decisive advantage in the battle for market share. The positive reception from distributors for the 2027 product lines, which are being unveiled, confirms this analysis and is expected to drive strong order volumes.

In line with its policy, Trigano is continuing to monitor developments in the global political and economic environment and will adapt its organization where necessary to maintain the quality of its earnings. Furthermore, Trigano's very healthy financial position will enable it to take advantage of any external growth opportunities that may be strategically beneficial.

## Glossary

### Scope effect

*Restating the scope for newly consolidated entities consists in:*

- for entities entering the consolidation scope in the current year: deducting the contribution of the acquisition from the totals for the current year;
- for entities entering the consolidation scope in the previous year: deducting the contribution of the acquisition from September 1 of the current year to the last day of the month of the current year corresponding to that during which the acquisition was made the previous year.

*Restating for entities that left the consolidation scope in the current year consists in deducting the contribution of the entity sold from the totals for the previous year.*

### Exchange rate effect

*Restating for the exchange rate effect consists in calculating the totals for the current year using exchange rates from the previous year.*

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**Full-year 2026 sales will be published on September 23, 2026, after trading**



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## APPENDIX

### Breakdown of sales by product category

In millions of euros (Unaudited figures)	From 3/1/2026 au 5/31/2026	From 3/1/2025 au 5/31/2025
Motorhomes	847.2	835.9
Caravans	40.9	34.9
Accessories and other	97.8	97.4
<b>Motorhomes and caravans</b>	<b>985.9</b>	<b>968.2</b>
Mobile homes	115.6	113.8
Trailers	47.5	47.8
Other	13.2	14.4
<b>Other leisure activities</b>	<b>176.3</b>	<b>176.0</b>
<b>Sales</b>	<b>1,162.2</b>	<b>1,144.2</b>

Change Q3 2026 / Q3 2025							
Reported		Scope		Change		like for like	
+11.3	+1.4%	+3.2	+0.4%	-2.9	-0.3%	+11.0	+1.3%
+6.0	+17.2%	-	-	-	-	+6.0	+17.2%
+0.4	+0.4%	+0.8	+0.8%	-0.2	-0.2%	-0.2	-0.2%
<b>+17.7</b>	<b>+1.8%</b>	<b>+4.0</b>	<b>+0.4%</b>	<b>-3.1</b>	<b>-0.3%</b>	<b>+16.8</b>	<b>+1.7%</b>
+1.8	+1.6%	-	-	-	-	+1.8	+1.6%
-0.3	-0.6%	-	-	+0.1	+0.2%	-0.4	-0.8%
-1.2	-8.3%	-	-	-0.1	-0.7%	-1.1	-7.6%
<b>+0.3</b>	<b>+0.2%</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>+0.3</b>	<b>+0.2%</b>
<b>+18.0</b>	<b>+1.6%</b>	<b>+4.0</b>	<b>+0.3%</b>	<b>-3.1</b>	<b>-0.3%</b>	<b>+17.1</b>	<b>+1.5%</b>

In millions of euros (Unaudited figures)	From 9/1/2025 au 5/31/2026	From 9/1/2024 au 5/31/2025
Motorhomes	2,220.9	2,122.5
Caravans	106.9	92.0
Accessories and other	222.4	221.5
<b>Motorhomes and caravans</b>	<b>2,550.2</b>	<b>2,436.0</b>
Mobile homes	253.8	245.6
Trailers	115.1	113.2
Other	22.5	24.6
<b>Other leisure activities</b>	<b>391.4</b>	<b>383.4</b>
<b>Sales</b>	<b>2,941.6</b>	<b>2,819.4</b>

Change YTD Q3 2026 / YTD Q3 2025							
Reported		Scope		Change		like for like	
+98.4	+4.6%	+5.9	+0.3%	-10.4	-0.5%	+102.9	+4.8%
+14.9	+16.2%	-	-	-0.2	-0.2%	+15.1	+16.4%
+0.9	+0.4%	+2.6	+1.2%	-0.5	-0.2%	-1.2	-0.5%
<b>+114.2</b>	<b>+4.7%</b>	<b>+8.5</b>	<b>+0.3%</b>	<b>-11.1</b>	<b>-0.5%</b>	<b>+116.8</b>	<b>+4.8%</b>
+8.2	+3.3%	+25.3	+10.3%	-	-	-17.1	-7.0%
+1.9	+1.7%	-	-	+0.2	+0.2%	+1.7	+1.5%
-2.1	-8.5%	-	-	-	-	-2.1	-8.5%
<b>+8.0</b>	<b>+2.1%</b>	<b>+25.3</b>	<b>+6.6%</b>	<b>+0.2</b>	<b>+0.1%</b>	<b>-17.5</b>	<b>-4.6%</b>
<b>+122.2</b>	<b>+4.3%</b>	<b>+33.8</b>	<b>+1.2%</b>	<b>-10.9</b>	<b>-0.4%</b>	<b>+99.3</b>	<b>+3.5%</b>